

Corporate Information

Stock Profile

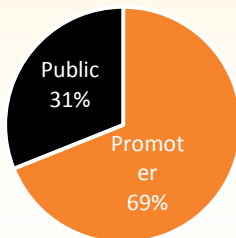
Sector	Infra
Shares outstanding (mn)	117.32
Share Price*(Rs)	152.70
Market Cap* (Rs mn)	17,932
52-week High/Low (Rs)	204.29-57.35

As on 3rd August 2018

Stock Performance



Shareholding pattern#

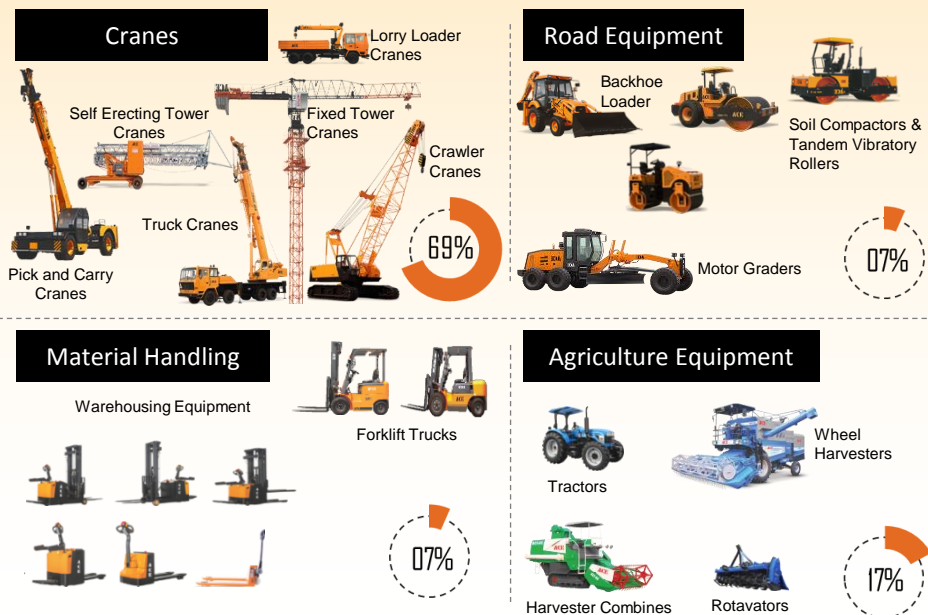


#As on 30th June 2018

About US

- India's leading material handling and construction equipment manufacturing company
- Enjoying over 63% market share in the Mobile Cranes segment and 60% market share in Tower Cranes segment
- Established brand with a dominating presence across the Indian construction, infrastructure, logistics and Industrial landscape.
- Most awarded Construction Equipment Company in the Country.
- ISO 9001 certified - stringent quality standards for design, development, procurement, manufacturing, testing & installation.
- Widest sales and service network operating from 100+ locations.
- 15000+ strong Customer base including all the leading names.

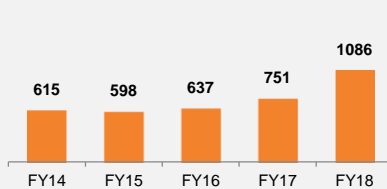
Segment Revenue (FY18)



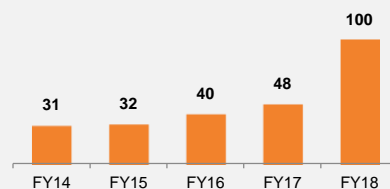
Financial Highlights

P&L Perspective

Net Operating Revenue (Rs cr)

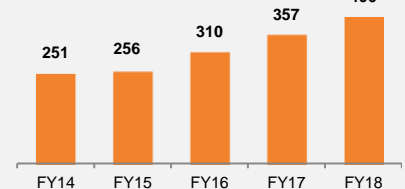


EBITDA (Rs cr)

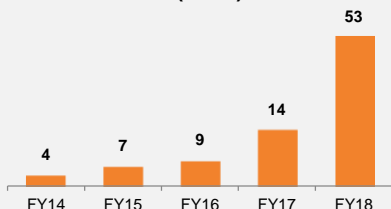


Balance Sheet Perspective

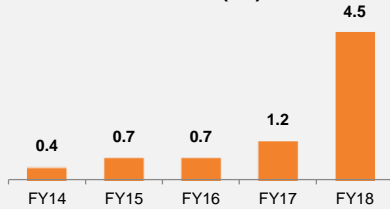
Net Worth (Rs cr)



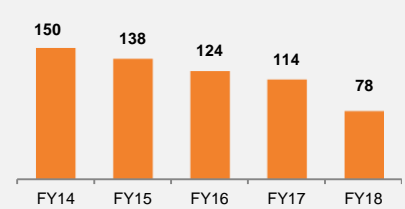
PAT (Rs cr)



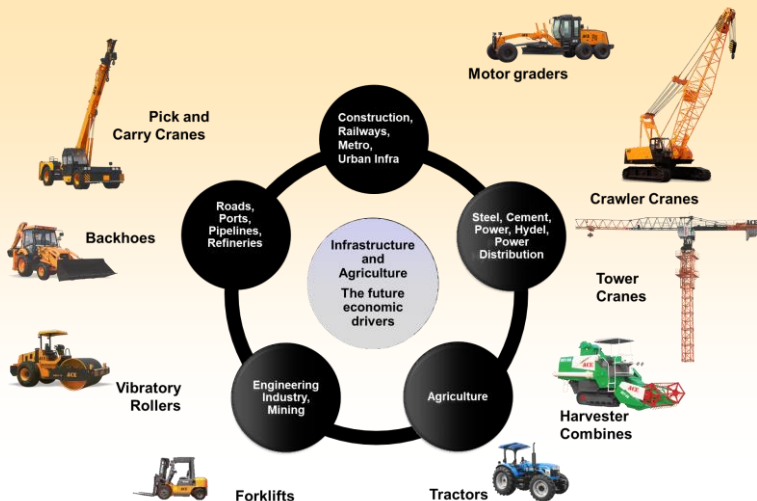
EPS (Rs)



Borrowings (Rs cr)



Opportunity

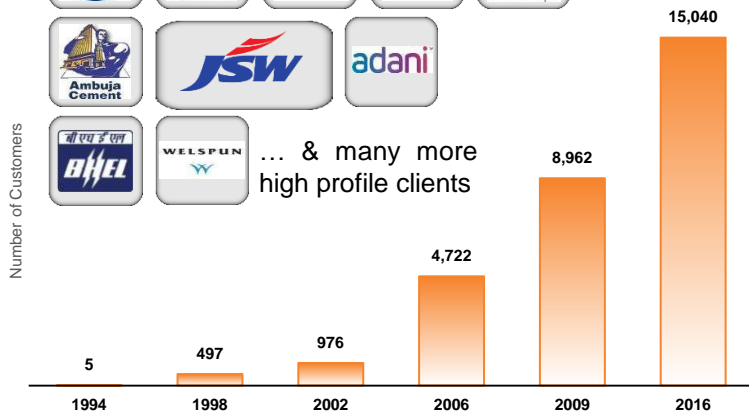


Evolving Opportunities

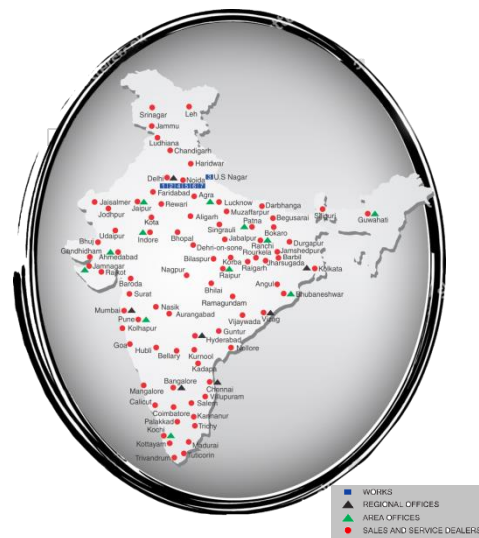
- Indian Defence : Cranes, Forklifts, Skid Steer Loaders, Multi Purpose Tractors, Tele handlers and special mobile equipment.
- North Eastern States : Increased focus on Infra development
- Exports : Increase in export revenue and %age contribution from INR 480 Mn. (4.5%) to INR 2000 Mn. (11%) over next 2-3 years.
- Foray into AWP segment (Aerial Work Platforms)

Customer base

Key Customers



Presence



Action Construction Equipment Limited
 (CIN: L74899HR1995PLC053860)

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Phone: +91-1275-280111 (50 Lines), Fax: +91-1275-280133, E-mail id: cs@ace-cranes.com

- Cranes
- Loaders
- Forklifts
- Road Equipment
- Tractors

Safe Harbor: Certain statements in this document that are not historical facts, are forward-looking statements. Such forward-looking statements are subject to certain risks and uncertainties like government actions, local, political or economic developments, industry risks, and many other factors that could cause actual results to differ materially from those contemplated by the relevant forward-looking statements. Action Construction Equipment Ltd. will not be responsible for any action taken based on such statements and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.